## **CLAIMS**

- 1. A method for generating storage-stable competent cells, which comprises drying competent cells at a temperature above freezing.
- 2. The method of claim 1, wherein said cells are bacterial cells.
- 3. The method of claim 2, wherein said bacterial cells are gram negative cells.
- 4. The method of claim 1, wherein said cells are made competent by exposure to an electroporation buffer.
- 5. The method of claim 1, wherein the cells are dried for a single uniform temperature.
- 6. The method of claim 1 or 5, wherein the cells are dried for at least 8 hours.
- 7. The method of claim 1, wherein the cells are made competent by exposure to a chemical agent.
- 8. The method of claim 7, wherein said chemical agent is CaCl<sub>2</sub>.
- 9. The method of claim 1, wherein said competent cells can be stored at temperatures above -80°C for at least one month and maintain transformation efficiencies of at least 10<sup>5</sup> transformants/μg DNA.
- 10. The method of claim 9, wherein said competent cells can be stored at temperatures of -20°C or above for at least one month and maintain transformation efficiencies of at least 10<sup>5</sup> transformants/µg DNA.
- 11. The method of claim 10, wherein said competent cells can be stored at temperatures of 0°C or above for at least one month and maintain transformation efficiencies of at least 10<sup>5</sup> transformants/μg DNA.

- 12. The method of claim 11, wherein said competent cells can be stored at temperatures of 4°C or above for at least one month and maintain transformation efficiencies of at least 10<sup>5</sup> transformants/µg DNA.
- 13. The method of claim 12, wherein said competent cells can be stored at temperatures of 15°C or above for at least one month and maintain transformation efficiencies of at least 10<sup>5</sup> transformants/μg DNA.
- 14. The method of claim 11, wherein said competent cells can be stored at temperatures of 20°C or above for at least one month and maintain transformation efficiencies of at least 10<sup>5</sup> transformants/μg DNA.
- 15. The method of claim 1, wherein said cells are dried at a temperature above 0°C.
- 16. The method of claim 15, wherein said cells are dried at a temperature above 4°C.
- 17. The method of claim 16, wherein said cells are dried at a temperature at or above room temperature.
- 18. The method of claim 17, wherein said cells are dried at 30°C.
- 19. The method of claim 1, wherein said competent cells are exposed to non-atmosphere pressure during drying.
- 20. The method of claim 1, wherein said competent cells are dried under vacuum.
- 21. The method of claim 1, wherein said competent cells are dried in the presence of a glass-forming matrix material.
- 22. The method of claim 18, wherein said glass-forming matrix material comprises a carbohydrate.
- 23. The method of claim 19, wherein said at least one carbohydrate comprises a saccharide.

- 24. The method of claim 21, wherein the glass-forming matrix is water-soluble.
- 25. The method of claim 23, wherein said saccharide is selected from the group consisting of a disaccharide, an oligosaccharide, a polysaccharide, a sugar alcohol, a sugar ether, a sugar acid, derivatives thereof, and combinations thereof.
- 26. The method of claim 23, wherein said saccharide is a non-reducing sugar.
- 27. The method of claim 23, wherein said saccharide is selected from the group consisting of trehalose, sucrose, melzitose, raffinose, maltitol, sorbose, lactitol, dextrose, derivatives thereof, and combinations thereof.
- 28. The method of claim 23, wherein said saccharide is a polysaccharide is selected from the group consisting of amylose, ficoll<sup>TM</sup>, dextrin, starch, dextran, and polydextrose.
- 29. The method of claim 21, wherein said glass-forming matrix material comprises a polyol.
- 30. The method of claim 29, wherein said polyol is selected from the group consisting of a sugar polyol, propylene glycol, polyethylene glycol, derivatives thereof, and combinations thereof.
- 31. The method according to claim 21, wherein said glass-forming matrix material comprises a polymer selected from the group consisting of polyvinylpyrolidone, polyacrylamide, polyethyleneimine, and albumen.
- 32. The method of claim 22, wherein the concentration of said carbohydrate is at least 20% (weight/volume).
- 33. The method according to claim 22, wherein said carbohydrate comprises a saccharide and a sugar alcohol.
- 34. The method according to claim 33, wherein said saccharide is trehalose.

- 35. The method according to claim 33 or 34, wherein said sugar alcohol is sorbitol.
- 36. The method according to claim 33, wherein said saccharide is a hydrated saccharide.
- 37. The method of claim 36, further comprising the step of storing said competent cells at a temperature at or above -20°C.
- 38. The method of claim 37, further comprising the step of storing said competent cells at a temperature at or above 0°C.
- 39. The method of claim 38, further comprising the step of storing said competent cells at a temperature at or above 4°C.
- 40. The method of claim 39, further comprising the step of storing said competent cells at a temperature at or above 15°C.
- 41. The method of claim 40, further comprising the step of storing said competent cells at a temperature at or above room temperature.
- 42. The method of claim 37, wherein said competent cells are stored in a sealed pouch.
- 43. A method of transforming cells with exogenous nucleic acids comprising, obtaining cells generated according to the method of claim 1, rehydrating the cells, and contacting the cells with said nucleic acids.
- 44. The method of claim 43, further comprising the step of exposing the cells to at least one electrical pulse.
- 45. The method of claim 43, wherein said cells are rehydrated in transformation buffer or electroporation buffer.
- 46. The method of claim 43 or 44, wherein said cells exhibit transformation efficiencies of at least  $1 \times 10^5$  transformants/µg DNA.

- 47. A composition comprising a glass-forming matrix material and competent cells, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than 15°C.
- 48. The composition of claim 47, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than room temperature.
- 49. The composition of claim 48, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than 20°C.
- 50. The composition of claim 49, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than 25°C.
- 51. The composition of claim 50, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than 30°C.
- 52. The composition of claim 51, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than 40°C.
- 53. The composition of claim 52, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than 45°C.
- 54. The composition of claim 53, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than 50°C.
- 55. The composition of claim 54, wherein the glass transition temperature (Tg) of the matrix-cell mixture is greater than 60°C.
- 56. The composition of claim 47, wherein the transformation efficiency of said cells comprises at least 10<sup>5</sup> transformants/µg DNA.
- 57. The composition of claim 47, wherein the transformation efficiency of said cells comprises at least 10<sup>5</sup> transformants/μg DNA.
- 58. The composition of claim 47, wherein said glass-forming matrix comprises at least one carbohydrate.

- 59. The composition of claim 58, wherein said carbohydrate comprises a saccharide.
- 60. The composition of claim 59, wherein said saccharide is selected from the group consisting of a disaccharide, an oligosaccharide, a polysaccharide, a sugar alcohol, a sugar ether, a sugar acid, derivatives thereof, and combinations thereof.
- 61. The composition of claim 59, wherein said saccharide comprises a non-reducing sugar.
- 62. The composition of claim 59, wherein said saccharide is selected from the group consisting of trehalose, sucrose, melzitose, raffinose, maltitol, sorbose, lactitol, dextrose, derivatives thereof, and combinations thereof.
- 63. The composition of claim 59, wherein said saccharide comprises a polysaccharide selected from the group consisting of amylose, ficoll<sup>TM</sup>, dextrin, starch, dextran, and polydextrose.
- 64. The composition of claim 58, wherein said carbohydrate comprises a saccharide and a sugar alcohol.
- 65. The composition of claim 64, wherein said saccharide comprises trehalose.
- 66. The composition of claim 64, wherein said sugar alcohol comprises sorbitol.
- 67. The composition of claim 47, wherein said glass-forming matrix material comprises a polyol.
- 68. The composition of claim 67, wherein said polyol is selected from the group consisting of a sugar polyol, propylene glycol, polyethylene glycol, derivatives thereof, and combinations thereof.

- 69. The method according to claim 47, wherein said glass-forming matrix material is a polymer selected from the group consisting of polyvinylpyrolidone, polyacrylamide, polyethyleneimine, and albumen.
- 70. The composition of claim 47, wherein at least 5% of said cells are viable upon rehydration.
- 71. The composition of claim 70, wherein at least 10% of said cells are viable upon rehydration.
- 72. The composition of claim 71, wherein at least 15% of said cells are viable upon rehydration.
- 73. The composition of claim 72, wherein at least 20% of said cells are viable upon rehydration.
- 74. The composition of claim 71, wherein at least 30% of said cells are viable upon rehydration.
- 75. A kit comprising a composition according to claim 47, wherein said matrix-cell mixture is stored in a sealed pouch.
- 76. The kit of claim 75, wherein the kit further comprises a sample of nucleic acids in a container which is separated from said sealed pouch.
- 77. The kit according to claim 75, wherein said nucleic acids are lyophilized.
- 78. A method of producing a recombinant polypeptide comprising:

  obtaining cells generated according to the method of claim 1;
  rehydrating the cells;
  - contacting the cells with a nucleic acid encoding said recombinant polypeptide; and
  - growing said cells in a cell growth media under conditions in which the cells produce said polypeptide.

- 79. The method of claim 78, in which cells which have taken up said nucleic acid are separated from cells which have not taken up said nucleic acids.
- 80. The method of claim 78, wherein said recombinant polypeptide is isolated from said cells.

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